Year End Membership Report - Final

Historical Membership Numbers

|  | March 15/18 | June 21/18 |
| :--- | ---: | ---: |
| Single | $\mathbf{1 4 9}$ | $\mathbf{1 4 3}$ |
| Couples | $\mathbf{8 5}$ | $\mathbf{7 9}$ |
| Family with 1 child | 13 | 14 |
| Family with 2 children | 50 | 41 |
| Family with 3 children | 20 | 22 |
| Family with 4 children | 6 | 8 |
| Total Families with Children | $\mathbf{8 9}$ | $\mathbf{8 5}$ |
| Total Members | $\mathbf{3 2 3}$ | $\mathbf{3 0 7}$ |



High point 497 adult members March 15/18
Currently 471 adult members

## New Members

As at June 21, 2018

| $\mathbf{2 2}$ Family memberships | 44 Adults |
| :--- | :--- |
| $\mathbf{1 0}$ Single memberships | $\mathbf{1 0}$ Adults |
| $\mathbf{3 2}$ Total memberships | $\mathbf{5 4}$ Adults |

## Resignations

| $\mathbf{2 8}$ Family memberships | $\mathbf{5 6}$ Adults |
| :--- | :--- |
| $\mathbf{2 4}$ Single memberships | $\mathbf{2 4}$ Adults |
| $\mathbf{5 2}$ Total memberships | $\mathbf{8 0}$ Adults |

2018 Reasons for Resignations


Primary reason is members didn't use the club enough 31\%

## Member Profile

Growing number of singles, notably $75 \%$ female


## Aging Membership

$20 \%$ are $80+$
$22 \%$ in their 70's

5\% 20-39 years old


## Number of Children Per Family

187 children in the Club
Average 2.2 children per family


## Age of Children

Data not completely reliable but it appears that $20 \%$ of the children are 19 and over
Average age of all children is 13 years


## Website

2018 membership intake payment methods

| Total Paid | $\mathbf{\$ 1 0 6 , 2 2 0 . 0 0}$ |
| :--- | ---: |
| Membership Fees | $\$ 94,000.00$ |
| HST | $\$ 12,220.00$ |


| Online Payments | 183 | $59.6 \%$ |
| :--- | ---: | ---: |
| Cheque | 108 | $35.2 \%$ |
| E-Transfer | 16 | $5.2 \%$ |
| Total | 307 |  |

Online payments including memberships, tennis and social events April 112017 to today
836 payments worth $\$ 115,000$ (incl hst)

## Communication - a few stats

423 emails sent by Mail Chimp
Email average open rate approximately 60\%, Industry average 20\%

- 358 members on email distribution
- 156 bridge players
- 157 tennis players

Produced and distributed 9 Rosettes
Conducted 15 computer training sessions, etc.

